## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 7, 2024

# Greystone Housing Impact Investors LP (Exact name of Registrant as Specified in Its Charter)

| Delaware                     |
|------------------------------|
| (State or Other Jurisdiction |
| of Incorporation)            |

001-41564 (Commission File Number)

47-0810385 (IRS Employer Identification No.)

14301 FNB Parkway, Suite 211 Omaha, Nebraska (Address of Principal Executive Offices)

68154 (Zip Code)

Registrant's Telephone Number, Including Area Code: 402 952-1235

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

|   | ck the appropriate box below if the Form 8-K filir of the following provisions:  | ig is intended to simuli | aneously satisfy the filing obligation of the registrant under                                       |
|---|--|--------------------------|--|
|   | Written communications pursuant to Rule 425 u  | nder the Securities Ac   | t (17 CFR 230.425)   |
|   | Soliciting material pursuant to Rule 14a-12 under  | er the Exchange Act (1   | 7 CFR 240.14a-12)  |
|   | Pre-commencement communications pursuant to  | o Rule 14d-2(b) under    | the Exchange Act (17 CFR 240.14d-2(b))   |
|   | Pre-commencement communications pursuant to  | o Rule 13e-4(c) under    | the Exchange Act (17 CFR 240.13e-4(c))   |
|   | Securities regis   | stered pursuant to Sec   | ction 12(b) of the Act:  |
|   | Title of each class  | Trading<br>Symbol(s)     | Name of each exchange on which registered  |
| a | Beneficial Unit Certificates representing ssignments of limited partnership interests in Greystone Housing Impact Investors LP | GHI                      | New York Stock Exchange  |
|   | cate by check mark whether the registrant is an en 30.405 of this chapter) or Rule 12b-2 of the Secur                          |                          | ny as defined in Rule 405 of the Securities Act of 1933 1934 (§ 240.12b-2 of this chapter).          |
|   |  |                          | Emerging growth company  |
|   |  |                          | elected not to use the extended transition period for pursuant to Section 13(a) of the Exchange Act. |

### Item 7.01. Regulation FD Disclosure.

On November 7, 2024, Greystone Housing Impact Investors LP (the "Partnership") is providing the information which is included in this Current Report on Form 8-K (including Exhibit 99.1 hereto) with respect to supplemental financial information for the Partnership on the Partnership's website, www.ghiinvestors.com. This information includes selected financial and operations information from the third quarter of 2024 and does not represent a complete set of financial statements and related notes prepared in conformity with generally accepted accounting principles ("GAAP"). Most, but not all, of the selected financial information furnished herein is derived from the Partnership's consolidated financial statements and related notes prepared in accordance with GAAP and management's discussion and analysis of financial condition and results of operations included in the Partnership's reports on Forms 10-K and 10-Q.

The information included in this Current Report on Form 8-K (including Exhibit 99.1 hereto) that is furnished pursuant to this Item 7.01 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. The information contained in this Item and in the accompanying Exhibit 99.1 shall not be incorporated by reference into any filing of the Partnership, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference into such filing.

### Item 9.01 Financial Statements and Exhibits.

- (a) Not applicable.(b) Not applicable.(c) Not applicable.
- (d) Exhibits.

#### Exhibit

Description Number

99.1 Supplemental information furnished November 7, 2024.

Cover Page Interactive Data File (embedded within the Inline XBRL document) 104

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Greystone Housing Impact Investors LP

Date: November 7, 2024 By: /s/ Jesse A. Cou

By: /s/ Jesse A. Coury Printed: Jesse A. Coury Title: Chief Financial Officer

# GREYSTONE HOUSING IMPACT INVESTORS LP

Supplemental Financial Report for the Quarter Ended September 30, 2024

©2024 Greystone & Co. II LLC. All rights reserved. References to the term "Greystone," refer to Greystone & Co. II LLC and/or its affiliated companies, as applicable.





## **Partnership Financial Information**

## **TABLE OF CONTENTS**

| Letter from the CEO               | 3  |
|-----------------------------------|----|
| Quarterly Fact Sheet              | 5  |
| Financial Performance Information | 6  |
| Appendices                        | 18 |
| Important Disclosure Notices      | 22 |
| Other Partnership Information     | 24 |

© 2024 Greystone & Co. II LLC

2



### Letter from the CEO

I am pleased to report Greystone Housing Impact Investors LP's operating results for the third quarter of 2024. We reported the following financial results as of and for the three months ended September 30, 2024:

- •Total revenues of \$24.3 million.
- •Net loss of \$0.23 per Beneficial Unit Certificate ("BUC"), basic and diluted.
- Cash Available for Distribution ("CAD") of \$0.27 per BUC.
- Total assets of \$1.55 billion.
- •Total Mortgage Revenue Bond ("MRB") and Governmental Issuer Loan ("GIL") investments of \$1.24 billion.

The difference between reported net loss per BUC and CAD per BUC is primarily due to the treatment of unrealized losses on the Partnership's interest rate derivative positions. Unrealized losses of approximately \$9.7 million are included in net income for the three months ended September 30, 2024. Unrealized losses are a result of the impact of declining market interest rates on the calculated fair value of the Partnership's interest rate derivative positions. Unrealized losses do not affect our cash earnings and are added back to net loss when calculating the Partnership's CAD.

We reported the following notable transactions during the third quarter of 2024:

- Advanced funds on MRB and taxable MRB investments totaling \$40.5 million.
- •Advanced funds on GIL and property loan investments totaling \$17.5 million.
- •Advanced funds to joint venture equity investments totaling \$10.4 million.
- -Received redemption proceeds for various MRB, GIL, property loan and taxable MRB investments totaling \$55.8 million, of which \$36.9 million was used to paydown the Partnership's related debt financing.

We continue to strategically invest in the affordable multifamily MRB and GIL asset classes where we believe we can earn attractive leveraged returns. We also continue to see consistent operating results from the properties underlying our affordable multifamily MRBs and GILs, with all such investments being current on contractual principal and interest payments as of September 30, 2024.



Other highlights of our investment portfolio include the following:

•The Partnership continues to execute its hedging strategy, primarily through interest rate swaps, to reduce the impact of changing market interest rates. The Partnership received net payments under its interest rate swap portfolio of approximately \$1.8 million and \$5.2 million during the three and nine months ended September 30, 2024, respectively.

•Six joint venture equity investment properties have completed construction, with four properties having achieved 90% occupancy as of September 30, 2024. Five of the Partnership's joint venture equity investments are currently under construction or in development, with none having experienced material supply chain disruptions for either construction materials or labor to date.

We have noticed traditional bank affordable housing lenders are offering fewer loans or imposing more restrictive terms on borrowers, creating new opportunities for us to pursue beyond our normal pipeline. This is why we structured and closed on our new construction lending joint venture with Black Rock Impact Opportunities in October 2024. We will continue to strategically work with strong sponsors on new investment opportunities where traditional sources of capital may not currently be available. We will also continue to seek to develop new relationships, particularly with those sponsors that are existing clients of Greystone and its affiliates.

Thank you for your continued support of Greystone Housing Impact Investors LP!

Kenneth C. Rogozinski Chief Executive Officer © 2024 Greystone & Co. II LLC

4



### **Third Quarter 2024 Fact Sheet**

| PARTNERSHIP DETAILS  |    |   |  |  |  |  |  |  |  |
|--|----|---|--|--|--|--|--|--|--|
| (As of September 30, 2024)   |    |   |  |  |  |  |  |  |  |
| Symbol (NYSE) Most Recent Quarterly Distribution per BUC (1)         | \$ | GHI<br>0.37                                       |  |  |  |  |  |  |  |
| BUC Price<br>Year to Date Annualized Yield (2)                       | \$ | 14.03<br>11.2%                                    |  |  |  |  |  |  |  |
| BUCs Outstanding<br>Market Capitalization<br>52-week BUC price range | \$ | 23,085,261<br>\$323,886,212<br>\$13.30 to \$17.55 |  |  |  |  |  |  |  |

Greystone Housing Impact Investors LP was formed for the primary purpose of acquiring a portfolio of MRBs that are issued to provide construction and/or permanent financing of affordable multifamily residential and commercial properties. We also invest in GILs, which are similar to MRBs, to provide construction financing for affordable multifamily properties. We expect and believe the interest paid on the MRBs and GILs to be excludable from gross income for federal income tax purposes. In addition, we have invested in equity interests in multifamily, market rate properties throughout the U.S. We continue to pursue a business strategy of acquiring additional MRBs and GILs on a leveraged basis, and other investments.

Partnership Financial Information for Q3 2024 (\$'s in 000's, except per BUC amounts)

| (\$\$ III 000 \$, except per BOC amounts)     | 9/30/2024          | 12/31/2023         |
|---|--------------------|--------------------|
| Total Assets<br>Leverage Ratio <sup>(3)</sup> | \$1,549,249<br>74% | \$1,513,401<br>72% |
|   | Q3 2024            | YTD 2024           |
| Total Revenue                                 | \$24,345           | \$68,685           |
| Net Income (loss)                             | \$(4,636)          | \$11,191           |
| Cash Available for Distribution ("CAD") (4)   | \$6,208            | \$17,752           |
| Cash Distributions declared, per BUC (1)      | \$0.370            | \$1.108            |
| BUCs Distributions declared, per BUC (1)      | \$-                | \$0.070            |
|   |                    |                    |

<sup>(1)</sup>The distribution was paid on October 31, 2024 for BUC holders of record as of September 30, 2024. The distribution is payable to BUC holders of record as of the last business day of the quarter and GHI trades ex-dividend one day prior to the record date, with a payable date of the last business day of the subsequent month. The quarter-to-date distribution consists of the regular quarterly cash distribution of \$0.37 per outstanding BUC. The year-to-date distributions consist of \$1.11 per BUC of regular quarterly cash distributions plus a supplemental distribution payable in the form of additional BUCs equal to \$0.07 per BUC. The year-to-date amounts above have been retroactively adjusted to reflect the BUCs distribution as of the beginning of the periods presented.

(2)The annualized yield calculation is based on year-to-date distributions declared of \$1.18 per BUC.

<sup>(3)</sup>Our overall leverage ratio is calculated as total outstanding debt divided by total assets using cost adjusted for paydowns and allowances for MRBs, Governmental Issuer Loans, property loans, taxable MRBs and taxable GILs, and initial cost for deferred financing costs and real estate assets.

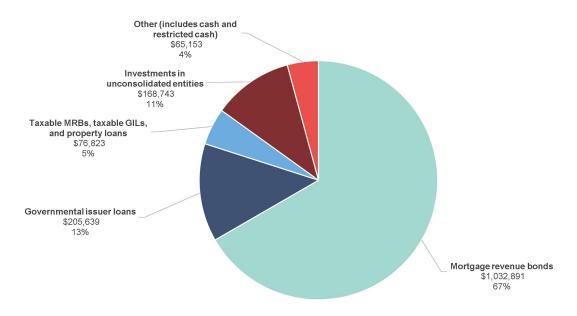
<sup>(4)</sup> Management utilizes a calculation of Cash Available for Distribution ("CAD") to assess the Partnership's operating performance. This is a non-GAAP financial measure. See the Important Disclosure Notices in the Appendices for important information regarding non-GAAP measures. A reconciliation of our GAAP net income (loss) to CAD is provided on page 20 of this report.

## Operating Results Summary (Dollar amounts in thousands, except per BUC information)

|  | (  | Q3 2023    | Q4 2023      | (  | Q1 2024    | (  | Q2 2024   |    | Q3 2024    |
|--|----|------------|--------------|----|------------|----|-----------|----|------------|
| Total revenues   | \$ | 26,474     | \$<br>25,185 | \$ | 22,371     | \$ | 21,969    | \$ | 24,345     |
| Total expenses   |    | (16,771)   | (29,327)     |    | (11,667)   |    | (17,860)  |    | (28,279)   |
| Gain on sale of real estate assets                     |    | -          | 10,363       |    | -          |    | 64        |    | -          |
| Gain on sale of mortgage revenue bond                  |    | -          | -            |    | -          |    | 1,012     |    | -          |
| Gain on sale of investments in unconsolidated entities |    | 32         | -            |    | 50         |    | 7         |    | -          |
| Earnings (losses) from investments in unconsolidated   |    |            |              |    |            |    |           |    |            |
| entities   |    | -          | (18)         |    | (107)      |    | (15)      |    | (704)      |
| Income tax (expense) benefit                           |    | (6)        | 1            |    | 1          |    | 1         |    | 2          |
| Net income (loss)                                      | \$ | 9,729      | \$<br>6,204  | \$ | 10,648     | \$ | 5,178     | \$ | (4,636)    |
| Per BUC operating metrics <sup>(1)</sup> :             |    |            |              |    |            |    |           |    |            |
| Net income (loss)                                      | \$ | 0.39       | \$<br>0.24   | \$ | 0.42       | \$ | 0.19      | \$ | (0.23)     |
| Cash available for distribution                        | \$ | 0.25       | \$<br>0.27   | \$ | 0.23       | \$ | 0.27      | \$ | 0.27       |
| Per BUC distribution information <sup>(1)</sup> :      |    |            |              |    |            |    |           |    |            |
| Cash distributions declared                            | \$ | 0.37       | \$<br>0.37   | \$ | 0.37       | \$ | 0.37      | \$ | 0.37       |
| BUC distributions declared                             |    | 0.07       | 0.07         |    | 0.07       |    | -         |    | -          |
| Total distributions declared                           | \$ | 0.44       | \$<br>0.44   | \$ | 0.44       | \$ | 0.37      | \$ | 0.37       |
| Weighted average BUCs outstanding                      | 2  | 22,734,412 | 22,852,500   | 2  | 23,000,754 | 2  | 3,083,387 | 2  | 23,085,261 |
| BUCs outstanding, end of period                        | 2  | 22,734,375 | 22,897,187   | 2  | 23,057,328 | 2  | 3,085,261 | 2  | 23,085,261 |

<sup>(1)</sup>Per BUC metrics are presented as initially reported and have not been retrospectively adjusted for subsequent distributions payable in the form of additional BUCs. © 2024 Greystone & Co. II LLC

## Asset Profile (Dollar amounts in thousands)



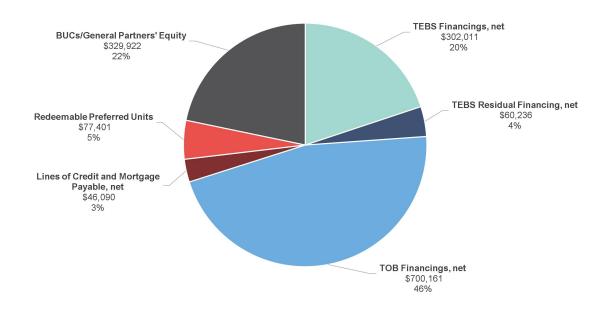
## Mortgage Investments to Total Assets Profile (Dollar amounts in thousands)



Note: Mortgage Investments include the Partnership's Mortgage Revenue Bonds, Governmental Issuer Loans, Taxable Mortgage Revenue Bonds, Taxable Governmental Issuer Loans, and Property Loans that share a first mortgage lien with the Governmental Issuer Loans.

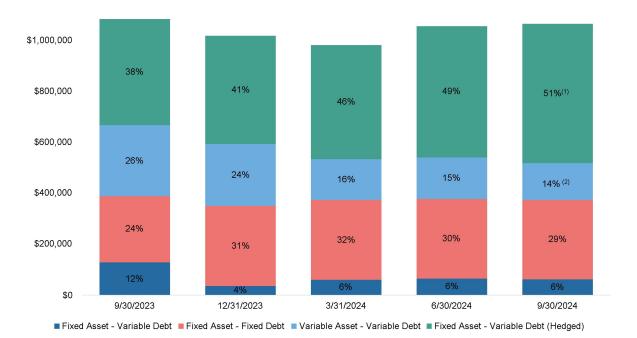
© 2024 Greystone & Co. II LLC

## **Debt and Equity Profile** (Dollar amounts in thousands)



## **Debt Financing** (Dollar amounts in thousands)

\$1,200,000



<sup>(1)</sup>The variable-rate debt financing is hedged through our interest rate swap agreements. Though the variable rate indices may differ, these interest rate swaps have effectively synthetically fixed the interest rate of the related debt financing.

<sup>(2)</sup> The securitized assets and related debt financings each have variable interest rates. Though the variable rate indices may differ, the Partnership is largely hedged against rising interest rates.

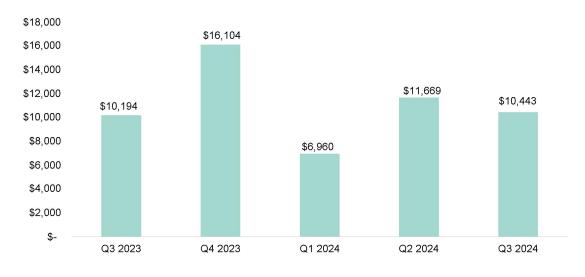
## **Debt Investments Activity** (Dollar amounts in thousands)



■ MRB investment ■ GIL investment ■ Property loan investment

| Quarterly Activity            | Q3 2023         | Q4 2023   | Q1 2024   | Q2 2024    | Q3 2024  |
|-------------------------------|-----------------|-----------|-----------|------------|----------|
| Investment Purchases          | \$<br>46,525 \$ | 50,121 \$ | 36,371 \$ | 102,905 \$ | 58,003   |
| Sales and Redemptions         | (126,121)       | (57,293)  | (120,050) | (10,281)   | (57,339) |
| Net Investment Activity       | (79,596)        | (7,172)   | (83,679)  | 92,624     | 664      |
| Net Debt (Proceeds) Repayment | 68,749          | 18,007    | 53,348    | (88,657)   | 1,233    |
| Net Capital Deployed          | \$<br>(10,847)  | 10,835 \$ | (30,331)  | 3,967 \$   | 1,897    |

## JV Equity Investments Activity (Dollar amounts in thousands)

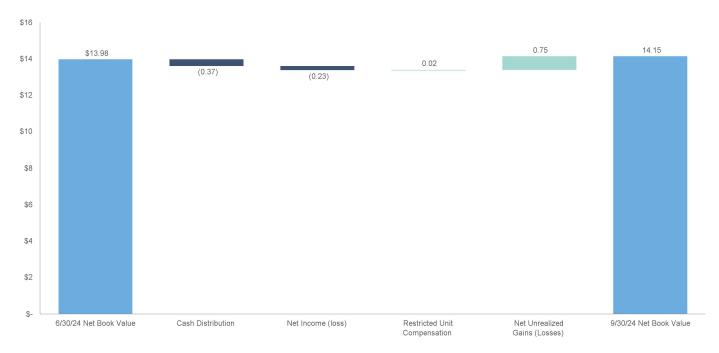


■ Equity contribution ■ Return of equity

| Quarterly Activity                | Q3 2023 | Q4 2023 | Q1 2024 | Q2 2024 | Q3 2024     |                 |          |
|-----------------------------------|---------|---------|---------|---------|-------------|-----------------|----------|
| JV Equity Contributions           | \$      | 10,194  | \$      | 16,104  | \$<br>6,960 | \$<br>11,669 \$ | 10,443   |
| Return of JV Equity Contributions |         | -       |         | -       | -           | -               | -        |
| Net Investment Activity           |         | 10,194  |         | 16,104  | 6,960       | 11,669          | 10,443   |
| Net Debt Proceeds                 |         | -       |         | -       | -           | (10,000)        | (14,000) |
| Net Capital Deployed              | \$      | 10,194  | \$      | 16,104  | \$<br>6,960 | \$<br>1,669 \$  | (3,557)  |



## **Net Book Value Waterfall**



Note: Per unit data derived from weighted average BUCs outstanding during the period, except for the Net Book Values, which are based on shares outstanding on the stated date. Numbers may not sum due to rounding.

© 2024 Greystone & Co. II LLC

13



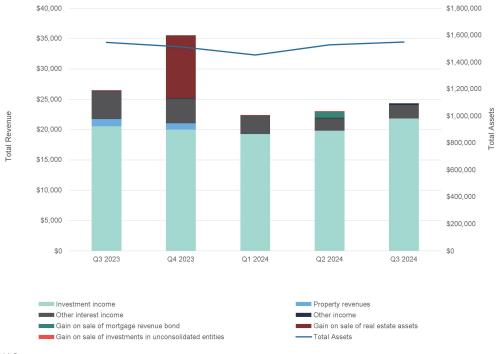
## **Interest Rate Sensitivity Analysis**

The interest rate sensitivity table below represents the change in interest income from investments, net of interest on debt and settlement payments for interest rate derivatives over the next twelve months, assuming an immediate parallel shift in the SOFR yield curve and the resulting implied forward rates are realized as a component of this shift in the curve and assuming management does not adjust its strategy in response. The amounts in the table below do not consider any potential unrealized gains or losses from derivatives in determining the net interest income impact.

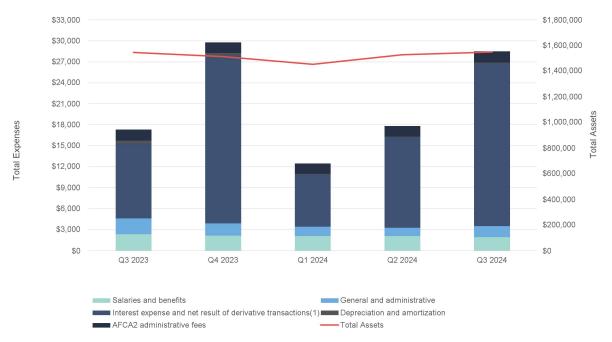
| Description                       | - 100 basis points | - 50 basis points | + 50 basis points | + 100 basis points | + 200 basis points |
|-----------------------------------|--------------------|-------------------|-------------------|--------------------|--------------------|
| TOB Debt Financings               | \$4,329,920        | \$2,164,960       | \$(2,164,960)     | \$(4,329,920)      | \$(8,659,839)      |
| TEBS Debt Financings              | 114,601            | 57,300            | (57,300)          | (114,601)          | (229,202)          |
| Other Financings &<br>Derivatives | (3,105,623)        | (1,552,812)       | 1,552,812         | 3,105,623          | 6,211,246          |
| Variable Rate Investments         | (519,794)          | (259,897)         | 259,897           | 519,794            | 1,039,588          |
| Net Interest Income Impact        | \$819,104          | \$409,551         | \$(409,551)       | \$(819,104)        | \$(1,638,207)      |
|                                   |                    |                   |                   |                    |                    |
| Per BUC Impact (1)                | \$0.035            | \$0.018           | \$(0.018)         | \$(0.035)          | \$(0.071)          |

<sup>&</sup>lt;sup>(1)</sup>The net interest income impact per BUC calculated based on 23,085,261 BUCs outstanding as of September 30, 2024.

## Total Revenue & Gain on Sale Trends (Dollar amounts in thousands)



## Operating Expense Trends (Dollar amounts in thousands)



(1)This Item includes unrealized gains and losses on the Partnership's interest rate derivative instruments that are non-cash income (expense) in the period reported. For Q3 2024, non-cash unrealized losses on derivatives totaled \$9.7 million

Since October 1, 2022, the sum of "Salaries and benefits" and "General and administrative" expenses as a percentage of Total Assets has averaged approximately 0.26% per quarter.



## Tax Income Information Related to Beneficial Unit Certificates

The following table summarizes tax-exempt and taxable income as percentages of total income allocated to the Partnership's BUCs on Schedule K-1 for tax years 2021 to 2023. This disclosure relates only to income allocated to the Partnership's BUCs and does not consider an individual unitholder's basis in the BUCs or potential return of capital as such matters are dependent on the individual unitholders' specific tax circumstances. The disclosure also assumes that the individual unitholder can utilize all allocated losses and deductions, even though such items may be limited depending on the unitholder's specific tax circumstances. Such amounts are for all BUC holders in the aggregate during the year. Income is allocated to individual investors monthly and amounts allocated to individual investors may differ from these percentages due to, including, but not limited to, BUC purchases and sales activity and the timing of significant transactions during the year.

|                   | 2023  | 2022  | 2021  |
|-------------------|-------|-------|-------|
| Tax-exempt income | 40 %  | 25 %  | 32 %  |
| Taxable income    | 60 %  | 75 %  | 68 %  |
|                   | 100 % | 100 % | 100 % |

#### **Unrelated Business Taxable Income**

In recent years, the Partnership has generated little to no Unrelated Business Taxable Income ("UBTI") for BUC unitholders. For tax years 2021 to 2023, the Partnership generated a net loss from activities considered to be UBTI as reported on investor Schedule K-1s. The rules around UBTI are complex, so please consult your tax advisor.

# **Appendices**



Operating Results Detail (Dollar amounts in thousands, except per BUC information)

|   | Q  | 3 2023  | _( | Q4 2023 | C  | 1 2024  | C  | 22 2024 | (  | Q3 2024 |
|---|----|---------|----|---------|----|---------|----|---------|----|---------|
| Revenues:   |    |         |    |         |    |         |    |         |    |         |
| Investment income   | \$ | 20,537  | \$ | 20,010  | \$ | 19,272  | \$ | 19,827  | \$ | 21,821  |
| Other interest income   |    | 4,621   |    | 4,079   |    | 3,004   |    | 2,071   |    | 2,235   |
| Property revenues   |    | 1,199   |    | 1,035   |    | -       |    | -       |    | =       |
| Other income  |    | 117     |    | 61      |    | 95      |    | 71      |    | 289     |
| Total revenues  |    | 26,474  |    | 25,185  |    | 22,371  |    | 21,969  |    | 24,345  |
| Expenses:   |    |         |    |         |    |         |    |         |    |         |
| Real estate operating (exclusive of items shown below)        |    | 874     |    | 573     |    | -       |    | -       |    | =       |
| Provision for credit losses                                   |    | (562)   |    | (466)   |    | (806)   |    | 20      |    | (226)   |
| Depreciation and amortization                                 |    | 413     |    | 314     |    | 6       |    | 6       |    | 6       |
| Interest expense  |    | 17,926  |    | 16,849  |    | 13,804  |    | 14,898  |    | 15,489  |
| Net result from derivative transactions                       |    | (7,209) |    | 7,168   |    | (6,268) |    | (1,885) |    | 7,897   |
| General and administrative                                    |    | 5,329   |    | 4,889   |    | 4,931   |    | 4,821   |    | 5,113   |
| Total expenses  |    | 16,771  |    | 29,327  |    | 11,667  |    | 17,860  |    | 28,279  |
| Other Income:   |    |         |    |         |    |         |    |         |    |         |
| Gain on sale of real estate assets                            |    | -       |    | 10,363  |    | -       |    | 64      |    | -       |
| Gain on sale of mortgage revenue bond                         |    | -       |    | -       |    | -       |    | 1,012   |    | =       |
| Gain on sale of investments in unconsolidated entities        |    | 32      |    | -       |    | 50      |    | 7       |    | -       |
| Earnings (losses) from investments in unconsolidated entities |    | -       |    | (18)    |    | (107)   |    | (15)    |    | (704)   |
| Income (loss) before income taxes                             |    | 9,735   |    | 6,203   |    | 10,647  |    | 5,177   |    | (4,638) |
| Income tax expense (benefit)                                  |    | 6       |    | (1)     |    | (1)     |    | (1)     |    | (2)     |
| Net income (loss)   |    | 9,729   |    | 6,204   |    | 10,648  |    | 5,178   |    | (4,636) |
| Redeemable preferred unit distributions and accretion         |    | (700)   |    | (623)   |    | (767)   |    | (741)   |    | (741)   |
| Net income (loss) available to partners                       | \$ | 9,029   | \$ | 5,581   | \$ | 9,881   | \$ | 4,437   | \$ | (5,377) |
| Net income (loss) available to partners allocated to:         |    |         |    |         |    |         |    |         |    |         |
| General partner   | \$ | 25      | \$ | 75      | \$ | 98      | \$ | 44      | \$ | (54)    |
| Limited partners - BUCs                                       | •  | 8,922   |    | 5,472   |    | 9,725   |    | 4,324   |    | (5,399) |
| Limited partners - Restricted units                           |    | 82      |    | 34      |    | 58      |    | 69      |    | 76      |
| Net income (loss) available to partners                       | \$ | 9,029   | \$ | 5,581   | \$ | 9,881   | \$ | 4,437   | \$ | (5,377) |



## Cash Available for Distribution (1) (Dollar amounts in thousands, except per BUC information)

|   | Q3 2023     | Q4 2023     | Q1 2024      | Q2 2024     | (  | Q3 2024   |
|---|-------------|-------------|--------------|-------------|----|-----------|
| Net income (loss)   | \$<br>9,729 | \$<br>6,204 | \$<br>10,648 | \$<br>5,178 | \$ | (4,636)   |
| Unrealized (gains) losses on derivatives, net                 | (4,237)     | 9,994       | (4,604)      | (211)       |    | 9,695     |
| Depreciation and amortization expense                         | 413         | 314         | 6            | 6           |    | 6         |
| Provision for credit losses                                   | (562)       | (466)       | (806)        | 189         |    | (226)     |
| Reversal of gain on sale of real estate assets                | -           | (10,363)    | -            | -           |    | -         |
| Amortization of deferred financing costs                      | 353         | 710         | 367          | 460         |    | 360       |
| Restricted unit compensation expense                          | 603         | 473         | 332          | 558         |    | 565       |
| Deferred income taxes   | (1)         | 3           | 3            | (1)         |    | (1)       |
| Redeemable Preferred Unit distributions and accretion         | (700)       | (623)       | (767)        | (741)       |    | (741)     |
| Tier 2 Income allocable to the General Partner                | 65          | (19)        | -            | -           |    | -         |
| Recovery of prior credit loss                                 | (17)        | (17)        | (17)         | (17)        |    | (17)      |
| Bond premium, discount and amortization, net of cash received | (45)        | (43)        | (40)         | 879         |    | 499       |
| (Earnings) losses from investments in unconsolidated entities | -           | 18          | 107          | 15          |    | 704       |
| Total Cash Available for Distribution                         | \$<br>5,601 | \$<br>6,185 | \$<br>5,229  | \$<br>6,315 | \$ | 6,208     |
| Weighted average number of BUCs outstanding, basic            | 22,734,412  | 22,852,500  | 23,000,754   | 23,083,387  | 2  | 3,085,261 |
| Net income (loss) per BUC, basic                              | \$<br>0.39  | \$<br>0.24  | \$<br>0.42   | \$<br>0.19  | \$ | (0.23)    |
| Total CAD per BUC, basic                                      | \$<br>0.25  | \$<br>0.27  | \$<br>0.23   | \$<br>0.27  | \$ | 0.27      |
| Cash Distributions declared, per BUC                          | \$<br>0.37  | \$<br>0.37  | \$<br>0.37   | \$<br>0.37  | \$ | 0.37      |
| BUCs Distributions declared, per BUC (2)                      | \$<br>0.07  | \$<br>0.07  | \$<br>0.07   | \$<br>      | \$ | _         |

| Trailing five quarter totals:        |            |
|--------------------------------------|------------|
| Net income per BUC, basic            | \$<br>1.01 |
| Total CAD per BUC, basic             | \$<br>1.29 |
| Cash Distributions declared, per BUC | \$<br>1.84 |
| BUCs Distributions declared, per BUC | \$<br>0.21 |

<sup>(1)</sup> See the Important Disclosure Notices in the Appendices for important information regarding non-GAAP measures. Per BUC metrics are presented as initially reported and have not been retrospectively adjusted for future distributions payable in the form of additional BUCs.
(2) See the Important Disclosure Notices in the Appendices for information regarding the BUCs distributions declared.



Balance Sheet Summary (Dollar amounts in thousands, except per BUC information)

|  | 9/30/2023    | 12/31/2023   | 3/31/2024    | 6/30/2024    | 9/30/2024    |  |
|--|--------------|--------------|--------------|--------------|--------------|--|
| Assets:  |              |              |              |              |              |  |
| Cash   | \$ 58,918    | \$ 37,918    | \$ 56,255    | \$ 34,036    | \$ 37,374    |  |
| Restricted cash  | 47,908       | 9,816        | 14,672       | 16,861       | 10,446       |  |
| Interest receivable                                      | 8,712        | 8,266        | 7,847        | 7,193        | 7,104        |  |
| Mortgage revenue bonds, at fair value                    | 859,046      | 930,676      | 942,746      | 1,002,052    | 1,032,891    |  |
| Governmental issuer loans, net                           | 254,378      | 221,653      | 204,391      | 213,446      | 205,639      |  |
| Property loans, net                                      | 115,432      | 120,508      | 51,678       | 61,358       | 53,835       |  |
| Investments in unconsolidated entities                   | 118,525      | 136,653      | 145,131      | 157,941      | 168,743      |  |
| Real estate assets, net                                  | 35,272       | 4,716        | 4,716        | 4,716        | 4,716        |  |
| Other assets   | 48,140       | 43,195       | 25,983       | 31,038       | 28,501       |  |
| Total assets   | \$ 1,546,331 | \$ 1,513,401 | \$ 1,453,419 | \$ 1,528,641 | \$ 1,549,249 |  |
| Liabilities  |              |              |              |              |              |  |
| Accounts payable, accrued expenses and other liabilities | \$ 23,622    | \$ 22,958    | \$ 20,863    | \$ 21,215    | \$ 24,724    |  |
| Distribution payable                                     | 8,481        | 8,584        | 8,672        | 8,704        | 8,704        |  |
| Secured lines of credit                                  | 16,500       | 33,400       | 16,500       | 41,250       | 44,400       |  |
| Debt financing, net                                      | 1,081,410    | 1,015,030    | 978,475      | 1,052,526    | 1,062,408    |  |
| Mortgages payable, net                                   | 26,513       | 1,690        | 1,690        | 1,690        | 1,690        |  |
| Total liabilities  | 1,156,526    | 1,081,662    | 1,026,200    | 1,125,385    | 1,141,926    |  |
| Redeemable preferred units                               | 92,428       | 82,432       | 87,389       | 77,395       | 77,401       |  |
| Partners' capital  | 297,377      | 349,307      | 339,830      | 325,861      | 329,922      |  |
| Total liabilities and partners' capital                  | \$ 1,546,331 | \$ 1,513,401 | \$ 1,453,419 | \$ 1,528,641 | \$ 1,549,249 |  |
| Net book value per BUC <sup>(1)</sup>                    | \$ 12.97     | \$ 15.17     | \$ 14.59     | \$ 13.98     | \$ 14.15     |  |

<sup>(1)</sup>Based on total BUCs and unvested restricted unit awards outstanding as of each date presented.

<sup>© 2024</sup> Greystone & Co. II LLC



## **Important Disclosure Notices**

### Forward-Looking Statements

All statements in this document other than statements of historical facts, including statements regarding our future results of operations and financial position, business strategy and plans and objectives of management for future operations, are forward-looking statements. When used, statements which are not historical in nature, including those containing words such as "anticipate," "estimate," "should," "expect," "believe," "intend," and similar expressions, are intended to identify forward-looking statements. We have based forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our business, financial condition and results of operations. This document may also contain estimates and other statistical data made by independent parties and by us relating to market size and growth and other industry data. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. We have not independently verified the statistical and other industry data generated by independent parties contained in this supplement and, accordingly, we cannot guarantee their accuracy or completeness. In addition, projections, assumptions and estimates of our future performance and the future performance of the industries in which we operate are necessarily subject to a high degree of uncertainty and risk due to a variety of factors, including those described under the headings "Item 1A Risk Factors" in our 2023 Annual Report on Form 10-K for the year ended December 31, 2023 and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2024. These forward-looking statements are subject to various risks and uncertainties and Greystone Housing Impact Investors LP (the "Partnership") expressly disclaims any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Most, but not all, of the selected financial information furnished herein is derived from the Greystone Housing Impact Investors LP's consolidated financial statements and related notes prepared in conformity with generally accepted accounting principles in the United States of America ("GAAP") and management's discussion and analysis of financial condition and results of operations included in the Partnership's reports on Forms 10-K and 10-Q. The Partnership's annual consolidated financial statements were subject to an independent audit, dated February 22, 2024.

#### Disclosure Regarding Non-GAAP Measures

This document refers to certain financial measures that are identified as non-GAAP. We believe these non-GAAP measures are helpful to investors because they are the key information used by management to analyze our operations. This supplemental information should not be considered in isolation or as a substitute for the related GAAP measures.

Please see the consolidated financial statements we filed with the Securities and Exchange Commission on Forms 10-K and 10-Q. Our GAAP consolidated financial statements can be located upon searching for the Partnership's filings at www.sec.gov.

#### Other Information

On September 14, 2022, the Partnership declared a supplemental distribution payable in the form of additional BUCs equal to \$0.20 per BUC (the "Third Quarter 2022 BUCs Distribution"). The Third Quarter 2022 BUCs Distribution was paid at a ratio of 0.01044 BUCs for each issued and outstanding BUC as of the record date of September 30, 2022, which represents an amount per BUC based on the closing price of the BUCs on the Nasdaq Stock Market LLC on September 13, 2022. The Third Quarter 2022 BUCs Distribution was completed on October 31, 2022.

On December 19, 2022, the Partnership declared a supplemental distribution payable in the form of additional BUCs equal to \$0.20 per BUC (the "Fourth Quarter 2022 BUCs Distribution"). The Fourth Quarter 2022 BUCs Distribution was paid at a ratio of 0.0105 BUCs for each issued and outstanding BUC as of the record date of December 30, 2022, which represents an amount per BUC based on the closing price of the BUCs on the New York Stock Exchange ("NYSE") on December 16, 2022. The Fourth Quarter 2022 BUCs Distribution was completed on January 31, 2023.

On June 14, 2023, the Partnership declared a supplemental distribution payable in the form of additional BUCs equal to \$0.07 per BUC (the "Second Quarter 2023 BUCs Distribution"). The Second Quarter 2023 BUCs Distribution was paid at a ratio of 0.00448 BUCs for each issued and outstanding BUC as of the record dee of June 30, 2023, which represents an amount per BUC based on the closing price of the BUCs on the NYSE on June 13, 2023. The Second Quarter 2023 BUCs Distribution was completed on July 31, 2023.

On September 13, 2023, the Partnership declared a supplemental distribution payable in the form of additional BUCs equal to \$0.07 per BUC (the "Third Quarter 2023 BUCs Distribution"). The Third Quarter 2023 BUCs Distribution was paid at a ratio of 0.00418 BUCs for each issued and outstanding BUC as of the record date of September 29, 2023, which represents an amount per BUC based on the closing price of the BUCs on the NYSE on September 12, 2023. The Third Quarter 2023 BUCs Distribution was completed on October 31, 2023.

On December 13, 2023, the Partnership declared a supplemental distribution payable in the form of additional BUCs equal to \$0.07 per BUC (the "Fourth Quarter 2023 BUCs Distribution"). The Fourth Quarter 2023 BUCs Distribution was paid at a ratio of 0.00415 BUCs for each issued and outstanding BUC as of the record date of December 29, 2023, which represents an amount per BUC based on the closing price of the BUCs on the NYSE on December 12, 2023. The Fourth Quarter 2023 BUCs Distribution was completed on January 31, 2024.

On March 13, 2024, the Partnership declared a supplemental distribution payable in the form of additional BUCs equal to \$0.07 per BUC (the "First Quarter 2024 BUCs Distribution", collectively with the Third Quarter 2022 BUCs Distribution, the Fourth Quarter 2022 BUCs Distribution, the Second Quarter 2023 BUCs Distribution, the Third Quarter 2023 BUCs Distribution, and the Fourth Quarter 2023 BUCs Distribution, the "BUCs Distributions"). The First Quarter 2024 BUCs Distribution was paid at a ratio of 0.00417 BUCs for each issued and outstanding BUC as of the record date of March 28, 2024, which represents an amount per BUC based on the closing price of the BUCs on the NYSE on March 12, 2024. The First Quarter 2024 BUCs Distribution was completed on April 30, 2024.

There were no fractional BUCs issued in connection with the BUCs Distributions. All fractional BUCs resulting from the BUCs Distributions received cash for such fraction based on the market value of the BUCs on the record date.

Unless noted otherwise herein, the BUCs Distributions have been applied retroactively to all net income per BUC, distributions per BUC and similar per BUC disclosures for all periods indicated in this supplemental financial report.



## **Other Partnership Information**

### **Corporate Office:**

14301 FNB Parkway

Suite 211

Omaha, NE 68154

Phone: Investor & K-1 Services:

Web Site:

K-1 Services Email:

ghiK1s@greyco.com Ticker Symbol (NYSE):

## **Corporate Counsel:**

Barnes & Thornburg LLP 11 S. Meridian Street Indianapolis, IN 46204

### **Board of Managers of Greystone AF Manager LLC:**

402-952-1235

855-428-2951

www.ghiinvestors.com

(acting as the directors of Greystone Housing Impact Investors LP)

Stephen Rosenberg Chairman of the Board

Jeffrey M. Baevsky Manager Drew C. Fletcher Manager Steven C. Lilly Manager W. Kimball Griffith Manager Deborah A. Wilson Manager Manager Robert K. Jacobsen

## **Corporate Officers:**

Kenneth C. Rogozinski Chief Executive Officer Chief Financial Officer Jesse A. Coury

© 2024 Greystone & Co. II LLC

### **Transfer Agent:**

Equiniti Trust Company, LLC 48 Wall Street, Floor 23 New York, NY 10005 HelpAST@equiniti.com Phone: 718-921-8124 800-937-5449

## **Independent Accountants:**

PwC

1 North Wacker Drive Chicago, Illinois 60606